



**Easterseals
New Jersey Solutions**

Lessons Learned from Electronic Health Records Selection, Implementation and Utilization

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EHR ... Made Easy!



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Introduction

www.esnjsolutions.com

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Selection

- **Strategic Purpose**
- **EHR Culture**
- **Selection Process**
 - **Selection Team**
 - **Criteria**
 - **Decision Making Process**
 - **Timeline**
- **Negotiations and Contracts**

Implementation

- **Establish Expectations**
- **Access to Equipment and Tools**
- **Team Selection and Leadership Buy In**
- **Dedicate System Administration**
- **Full Organization Implementation**
- **Realistic Plan**
- **Training How Tos**
- **P&Ps**

Utilization-Roadmap to User Adoption

- **Technology Literacy**
- **End User Support and Feedback**
- **Practice, Practice, Practice**
- **Hardware Support**
- **Utilization Fatigue**
- **Billing Workflow and Business Rule**



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Questions/Need more info?

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